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## **Semaphore Launches Certified SCADA Integrator Program**

NASHUA, NEW HAMPSHIRE – June 3, 2008 – [Semaphore](#), a CSE Global company, announces a new Certified Integrator Program for the Americas. The program applies to Semaphore’s [SCADA](#) system and IP telemetry products.

The purpose of this program is to partner with SCADA systems integration firms by providing a total packaged solution for sales and technical support of current projects as well as marketing their organizations for new business.

The Semaphore Certified Integrator Program provides comprehensive training as well as a technical support program that is tailored to the needs of systems integrators. The program further provides SCADA integrators internal communications, placement on the Semaphore website, and participation in promotion campaigns. Semaphore offers a standard, product kit, which includes all hardware and software necessary for applications development and demonstrations.

Systems integrators are formally recognized and authorized to promote themselves as Semaphore Certified Integrators. In order to participate in the program, an integrator must be nominated by Semaphore’s local Distribution Partner or by a member of Semaphore’s Americas sales team.

Another incentive for SCADA systems integrators to partner with Semaphore is the unique value proposition of the [T-BOX RTU](#) when compared to PLC-based RTU solutions for telemetry-based applications. T-BOX is a very cost effective solution for both end users and integrators alike and allows the integrator to differentiate its offering from the traditional PLC or RTU

approach.

T-BOX is the first IP-based telemetry solution that enables the complete integration of SCADA, control, and communications functionality in one rugged package. It leverages easy-to-use Web technologies and inexpensive public networks for decentralized, monitoring and control systems. T-BOX products offer up to 50% less total installed cost per point versus traditional SCADA/PLC systems and permit greater organizational access to data through automated reporting and browser software.

Semaphore's RTU products are ideal for a broad range of monitoring and control applications in the broadcast / telecom, infrastructure management, oil & gas, power, transportation and water / wastewater industries. For more information about Semaphore solutions, visit [www.cse-semaphore.com](http://www.cse-semaphore.com), or contact Semaphore at 15B Charron Avenue, Nashua, NH 03063, 603-577-3803.

### **About Semaphore**

Established in 2006, Semaphore was the result of a merger of two CSE Global companies, RTUnet, of Australia, and TechnoTrade SA, of Belgium. For over 20 years, these companies have provided leading solutions for telemetry, automation, and remote monitoring and have an installed base of more than 70,000 devices. For more information, visit [www.cse-semaphore.com](http://www.cse-semaphore.com).

Semaphore is a wholly owned subsidiary of CSE-Global Limited (CSE), a Singapore-based, industrial integration, manufacturing and distribution group with locations in 20 countries. CSE employs more than 1,000 people worldwide, with over 85% representing its design, engineering, and project management capability and experience. For more information, visit [www.cse-global.com](http://www.cse-global.com).